



AIA Document A305

# Contractor's Qualification Statement

## 1986 EDITION

*This form is approved and recommended by The American Institute of Architects (AIA) and The Associated General Contractors of America (AGC) for use in evaluating the qualifications of contractors. No endorsement of the submitting party or verification of the information is made by the AIA or AGC.*

The Undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

SUBMITTED TO: **Whom It May Concern**

ADDRESS: **N. A.**

SUBMITTED BY: **J. W. Fisher, P.E.** Corporation

NAME: **Fisher Contracting Company** Partnership

ADDRESS: **P.O. Box 1784**   
**Midland, MI 48641-1787** Individual

PRINCIPAL OFFICE: **614 Jefferson Ave**   
**Midland, MI 48641** Joint Venture

Other

NAME OF PROJECT (if applicable):

TYPE OF WORK (file separate form for each Classification of Work):

General Construction  HVAC

Plumbing  Electrical

Other Civil (See section 3.1 further in the document for more detail.)  
 (please specify)

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1. ORGANIZATION

1.1 How many years has your organization been in business as a Contractor? **84-years.**

1.2 How many years has your organization been in business under its present business name?  
**52-years.**

1.2.1 Under what other or former names has your organization operated?

**Fisher Sand and Gravel from 1925 to 1957.**

1.3 If your organization is a corporation, answer the following:

1.3.1 Date of incorporation: **1957**

1.3.2 State of incorporation: **Michigan**

1.3.3 President's name: **James W. Fisher, P.E.**

1.3.4 Vice-president's name(s):

**Steven C. O'Mara, P.E., Vice President, Project Management/Estimating.**

**David J. Rummel, Vice President, Equipment and Rentals**

1.3.5 Secretary's name: **James O. Fisher, P. E.**

1.3.6 Treasurer's name: **James O. Fisher, P. E.**

1.4 If your organization is a partnership, answer the following:

1.4.1 Date of Organization:

1.4.2 Type Of partnership (if applicable):

1.4.3 Name(s) of general partner(s):

1.5 If your organization is individually owned, answer the following:

1.5.1 Date of organization:

1.5.2 Name of owner:

- 1.6 If the form of your organization is other than those listed above, describe it and name the principals:

## 2. LICENSING

- 2.1 List jurisdictions and trade categories in which your organization is legally qualified to do business, and indicate registration or license numbers, if applicable.

**State of Michigan**  
**Federal Tax ID: 38-154-7520**

- 2.2 List jurisdictions in which your organization's partnership or trade name is filed.

## 3. EXPERIENCE

- 3.1 List the categories of work that your organization normally performs with its own forces.

<b>Landfill construction, capping and maintenance.</b>	<b>Bridge Construction.</b>
<b>Environmental remediation.</b>	<b>Underground Utilities.</b>
<b>Mass excavation and earthwork.</b>	<b>Foundation and sheet piling.</b>
<b>Land clearing and balancing.</b>	<b>Shore Protection and Riprap.</b>
<b>Road construction, reconstruction and repair.</b>	<b>Trucking.</b>
<b>Pumping and Dewatering.</b>	<b>Rigging and lifting services.</b>
<b>Equipment rental.</b>	<b>Demolition</b>

- 3.2 Claims and Suits. (If the answer to any of the questions below is yes, please attach details.)

3.2.1 Has your organization ever failed to complete any work awarded to It? **No.**

3.2.2 Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or its officers? **No.**

3.2.3 Has your organization filed any law suits or requested arbitration with regard to construction contracts within the last five years? **No.**

- 3.3 Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract? (If the answer is yes, please attach details.) **No.**

3.4 On a separate sheet, list major construction projects your organization has in progress, giving the name of project, owner, architect, contract amount, percent complete and scheduled completion date. **Please call Ms. Kim Schroder for the latest MDOT Form 1300 at (989) 835-7771.**

3.4.1 State total worth of work in progress and under contract:

3.5 On a separate sheet, list the major projects your organization has completed in the past five years, giving the name of project, owner, architect, contract amount, date of completion and percentage of the cost of the work performed with your own forces. **See attached sheet.**

3.5.1 State average annual amount of construction work performed during the past five years: **\$19,200,516.**

3.6 On a separate sheet, list the construction experience and present commitments of the key individuals of your organization. **See attached sheets.**

#### 4. REFERENCES

4.1 Trade References:

**Northern Concrete Pipe, Inc.** Phone: (989) 892-3545  
401 Kelton Contact: Tom Washabaugh  
Bay City, Michigan 487806

**Michigan Pipe and Valve** Phone: (989) 752-7911  
596 Kochville Road Contact: Jim Jamie  
Saginaw, MI 48604

**Pats Gradall Service** Phone: (989) 835-1022  
820 S. Jefferson Avenue Contact: Don Acker

4.2 Bank References:

**Chemical Bank and Trust Company** Phone: (989) 839-5206  
333 East Main Street Bob Stafford  
Midland, MI 48640

4.3 Surety:

4.3.1 Name of bonding company: **CNA**

4.3.2 Name and address of agent:

**Ieuter Insurance Agency** Phone: (989) 835-6731  
233 East Larkin Street Contact: Calvin Ieuter  
Midland, MI 48640

## 5. FINANCING

### 5.1 Financial Statement.

- 5.1.1 Attach a financial statement, preferably audited, including your organization's latest balance sheet and income statement showing the following items:

Current Assets (e.g., cash, joint venture accounts, accounts receivable, notes receivable, accrued income, deposits, materials inventory and prepaid expenses);

Net Fixed Assets;

Other Assets;

Current Liabilities (e.g., accounts payable, notes payable, accrued expenses, provision for income taxes, advances, accrued salaries and accrued payroll taxes);

Other Liabilities (e.g., capital, capital stock, authorized and outstanding shares par values earned surplus and retained earnings). **Statement can be furnished on request. See attached MDOT Prequalification Statement as evidence of our experience and financial wherewithal.**

- 5.1.2 Name and address of firm preparing attached financial statement, and date thereof:

- 5.1.3 Is the attached financial statement for the identical organization named on page one?

- 5.1.4 If not, explain the relationship and financial responsibility of the organization whose financial statement is provided (e.g., parent-subsidiary).

- 5.2 Will the organization whose financial statement is attached act as guarantor of the contract for construction?

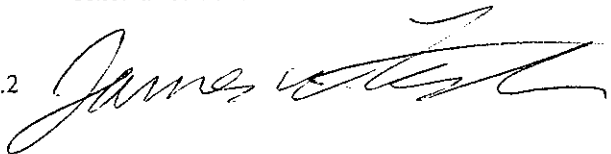
6. SIGNATURE

6.1 Dated at **Three PM** this **4th** day of  
**March** **2009**

Name of Organization: **Fisher Contracting Company**

By: **James W. Fisher, P.E.**

Title: **President**

6.2 

Mr. James W. Fisher, P.E. being duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be misleading.

Subscribed and sworn before me this \_\_\_\_\_ day of \_\_\_\_\_

 2009  
Notary Public:

My Commission Expires:

Staci J. Manges, NOTARY PUBLIC  
STATE OF MICHIGAN, LANSING COUNTY  
MY COMMISSION EXPIRES APRIL 18, 2012

Major Projects Last Five Years

Project Name	Owner and Contact Information	Architect/Engineer	Contract Amount	Percent of Work Self Performed
US-10 Reconstruction and Bridge Work.	Michigan Department of Transportation, Bill Mayhew Resident Engineer, Phone # (989) 775-6104	Michigan Department of Transportation Ph. # (989) 775-6104	\$39,000,000.00	45%
US-27 Clare Widening, Bridge Replacement and Repair and Reconstruct.	Michigan Department of Transportation, Bill Mayhew Resident Engineer, Phone # (989) 775-6104	Michigan Department of Transportation Ph. # (989) 775-6104	\$20,034,348.70	40%
US-10- Eastman Road Interchange Reconstruction and Widening.	Michigan Department of Transportation, Bill Mayhew Resident Engineer, Phone # (989) 775-6104	Michigan Department of Transportation Ph. # (989) 775-6104	\$10,425,507.70	43%
US-10 Cutoff to Ludington Reconstruction.	Michigan Department of Transportation, Bill Mayhew Resident Engineer, Phone # (989) 775-6104	Michigan Department of Transportation Ph. # (989) 775-6104	\$13,000,000.00	54%
Hemlock Semi Conductor Solar 3	Hemlock Semi Conductor Corporation, Scott McCulloch, (989) 775-6104	Hemlock Semi Conductor Corporation, Scott McCulloch, (989) 775-6104	Private Project	85%
I-75 Widening in Clarkston, Bridge Repair and Reconstruct.	Michigan Department of Transportation, Bill Mayhew Resident Engineer, Phone # (989) 775-6104	HNTB, (248) 623-8861	\$6,909,000.00	85%
Fabiano Mackinaw Road Distribution Center	Fabiano Distributors, Mt. Pleasant, MI Jim Fabiano, (989) 773-3605	CSM Group, Robert Kitchen, (989) 217-5553	Private Project	85%
Liberty Renewable Fuels, Ithaca MI	Liberty Renewable Fuels/Ithaca MI, Rich Fosgitt (231) 775-3605	Wilcox Engineering, Rich Fosgitt, (231) 775-3605	Private Project	95%
Dow Chemical Reach JK, O and M: Work removing contaminated soils from river and river bank; and restoration of bank areas eroded by river action.	Dow Chemical Company, Todd Konechne (989) 638-1639	Environ International Corp., Robert Coffman, (715) 397-6705	Private Project	85%
Northern Oaks-Cell 4A	Waste Management Corporation, Debbie Johnson, Ph. #(989) 539-6111	Earth Tech, Morgan Subbarayan, Ph. # (734) 779-2816	Private Project	100%
General Motor's Boat Launches	General Motors Corporation	CRA, Mike Tomka, Ph. #(519)884-0510	Private Project	75%

## **RESUME OF KEY PERSONNEL**

### **President: James W. Fisher, P.E.**

J. W. has worked for the family business throughout his life. J. W. has a B. S. in Civil Engineering from Michigan Technological University and is a registered professional engineer in the State of Michigan. He has worked for Fisher Contracting since 1980, the last 9 years as its president.

### **Vice President Estimator/Project Manager: Steven O'Mara, P.E.**

Steve has worked in the construction industry since the mid 1980's when he worked for the MDOT as a surveyor during summer vacations from college. Steve has a B. S. in Civil Engineering from Michigan Technological University and is a registered professional engineer in the State of Michigan. Steve has worked for Champagne and Marx Excavating in Saginaw as a project manager/estimator and as a design engineer for Bartow and King Engineering in Bay City before coming to work for Fisher Contracting in 1996.

### **Vice President Manager of Equipment and Rentals: David J. Rummel**

David has worked for Fisher Contracting Since 1972. David has a Business Management Degree from Central Michigan University. Dave has overall responsibilities for the management and maintenance of Fisher Contracting's large fleet of heavy equipment and construction vehicles. Dave is also responsible for dispatching of people and equipment and is Fisher Contracting's EEO and RMO.

### **Assistant Secretary and Treasurer: Raymond W. Reich**

Ray has worked for Fisher Contracting since 1962. Ray had two-years of business college before coming to work at Fisher Contracting. Ray has worked his way from being a clerk of the works to his present position as office manager and Assistant Secretary and Treasurer.

### **Project Manager/Estimator: Timothy G. Walker**

Tim has worked in the construction industry since 1985 where he worked as a surveyor for Spicer Engineering. Tim worked for Spicer until 1997 having worked his way through the ranks as an inspector, designer and project manager. Tim worked for Denron Contracting for six-years as their only estimator project manager and for John Carlo Inc. as an estimator project manager before coming to work for Fisher Contracting in the winter of 2004.



**General Superintendent: Mike Yenoir**

Mike has worked in the construction industry since 1976. Most of Mike's career has been as a Project Manager for Champagne and Marx Excavating in Saginaw where he estimated and managed the majority of their projects. Mike has worked for Fisher Contracting since January of 2004 and is an integral part of the management team.

**Safety Director/Construction Site Safety Representative/Work Site Traffic Supervisor: Susan Nair**

Susan Nair has worked as a construction Laborer since 1985 and has been employed with Fisher Contracting since 1992. Sue started with Fisher Contracting as a Laborer on Fisher Contracting's Cedarville Sewer Project in Michigan's Upper Peninsula, by the end of that project Sue had become an assistant to the project superintendent, and was responsible for all of the as-built drawings and traffic control for the project. Susan showed an aptitude and passion for safety and through hard work, training and proven ability worked her way up to the position of company Safety Director. Sue has received and successfully completed the following safety training and courses: OSHA 30-hr., MIOSHA Construction Supervisor Training, Apollo Root Cause Investigation, Dow Construction Site Safety Representative Training, Great Lakes Safety 8-hr Safety Orientation and yearly 4-hr. refresher, Safe-To-Work, Work Site Traffic Safety Supervisor, Hazardous Materials 40-hr. Training and yearly 8-hr. refresher. Confined Space Training and yearly 8-hr. refresher, Fork Lift, Aerial Lift, Fall Protection, First aid and CPR.

**Project Superintendent: Michael Spitnale**

Mike has worked for Fisher Contracting since 1972, starting as a parts runner and shop helper, becoming an Operating Engineer and starting to run work in 1981. Mike has run many successful projects for Dow Chemical including the construction of several landfill cells at the Salzburg Landfill site. Mike has successfully completed all of his projects the last three years without an OSHA recordable, recently completing a difficult widening of I-75 near Clarkston. MDOT plans to spotlight this project as an example of expedited construction under difficult conditions.

**Project Superintendent: Denny Murray**

Dennis has worked for Fisher Contracting since 1976. Dennis started out as a construction laborer, learned to be a surveyor and pipe layer and started running projects in 1986. Denny has run all of the RGIS projects, the Dow Dust Control Projects and numerous demolition, and small projects throughout the plant. Denny is also in charge of Fisher Contracting's snow plowing operation for Road and Yard Services. Denny has completed all of his projects on time and without an OSHA recordable incident since 2000.

**Project Superintendent: Dave Krusecamp**

Dave has worked for Fisher Contracting since 1984 Dave started out as a construction laborer quickly proving to have an aptitude for surveying. Dave has been in charge of project layout since the early 1990's. He has excellent field design skills and is competent in the use of slope lasers, total station machines and GPS survey and automated equipment. Dave began running projects for Fisher Contracting in 1997 and is now an experienced superintendent. Dave has recently completed work on I-75 between Birch Run and M-57.

**Project Superintendent: Dennis Spitnale**

Dennis has worked at Fisher Contracting since 1973. Dennis started out as a laborer, working his way up to a position as an operator, and since 1982 as a project superintendent. Dennis has completed many Landfill, Highway and demolition projects in his career.



STATE OF MICHIGAN  
 DEPARTMENT OF TRANSPORTATION  
 LANSING

JENNIFER M. GRANHOLM  
 GOVERNOR

KIRK T. STEUDLE  
 DIRECTOR

December 09, 2008

Fisher Contracting Company 00515  
 P.O. Box 1787  
 Midland ,MI 48641-1787 989-835-7771

Dear Vendor:

In accordance with our Administrative Rules we have established your numerical rating which is based on a financial rating of \$ 98,740,000.00, covering the classifications in the amounts stated below. This prequalification rating is effective until April 30, 2009.

- 98740 Ea - Grading, Drainage Structures & Agg. Cons
- 8000 Fa - Bridges And Special Structures
- 20000 Fb - Structural Steel(Erection)
- 60000 Fd - Pumphouses
- 60000 G - Building Moving And Demolition
- 3000 I - Sodding And Seeding/Turf Establishment
- 500 J - Concrete C, C&G, Driveways, Sidewalks
- 98740 K - Sewers and Watermains
- 60000 N2 - Clearing & Grubbing
- 4000 N93C - Concrete Sawing
- 100 N96M - Fencing

It will be assumed that the rating is satisfactory unless the Prequalification Committee is notified in writing to the contrary within 15 days after the bidder has been advised of the rating granted. The Department, may declare a prequalified bidder ineligible to bid at any time because of developments subsequent to prequalification which, in their opinion, would affect the responsibility of the bidder or their ability to perform the contract work.

Jill D. Mullins  
 Manager  
 Construction Contracts Section  
 Contract Services Division

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